

# Emerging Markets Funds Services



## Why Delphi?

Delphi has particular experience managing funds and activities from developing markets or that invest in developing markets. Your fund may be different, it may have a focus outside of typical developed economies, it may be small, or it just may require solutions that do not fit readily with large inflexible administrators. We thrive on non-standard service offerings and requirements that are anything but ordinary. Large administrators tend to shy away when your needs are not easy to fit into a model which relies on scale to absorb costs. At Delphi, we promise hands-on management from owner-managers and senior staff that thoughtfully address your issues and implement practical solutions to those issues.

## Who we are

Delphi was formed in 1997 to provide private equity fund administration, private client administration services, client-directed investment execution and settlement services and alternative investment administration including real estate, hybrid, and hedge funds. Delphi also provides directorship services, General Partner consulting, corporate services, and a full range of related services.

Delphi's management team has many years of experience in our chosen business lines and works closely with clients in order to provide customized solutions. Other qualified team members perform the day-to-day operations using flexible technology tools. Delphi's experienced team recognizes the importance of long term relationships with clients and provides superior service in order to maintain those relationships.

### Sample Services

- Hands-on assistance in fund setup, deal structuring and devising appropriate role segregation
- Guidance in capital markets in developing economies
- Deal structuring to derive maximum tax efficiency using special purpose vehicles in appropriate jurisdictions
- A risk based KYC approach which aims to ensure adherence with international standards while maintaining sensitivity to local customs and norms
- Specific services including assistance with legal, regulatory and client facing requirements, and service provider referrals
- A portfolio of fund services and reporting services customised to the needs of the specific client
- Common sense solutions to deal with the ever increasing regulatory reporting regimes e.g. FATCA

*"Runa's newly formed team found Delphi's advice, experience and willingness to assist in all areas of the fund setup and early stages of operation a distinct competitive advantage allowing us to focus on our primary roles and responsibilities." Vera Shokina, PARTNER, RUNA CAPITAL*

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